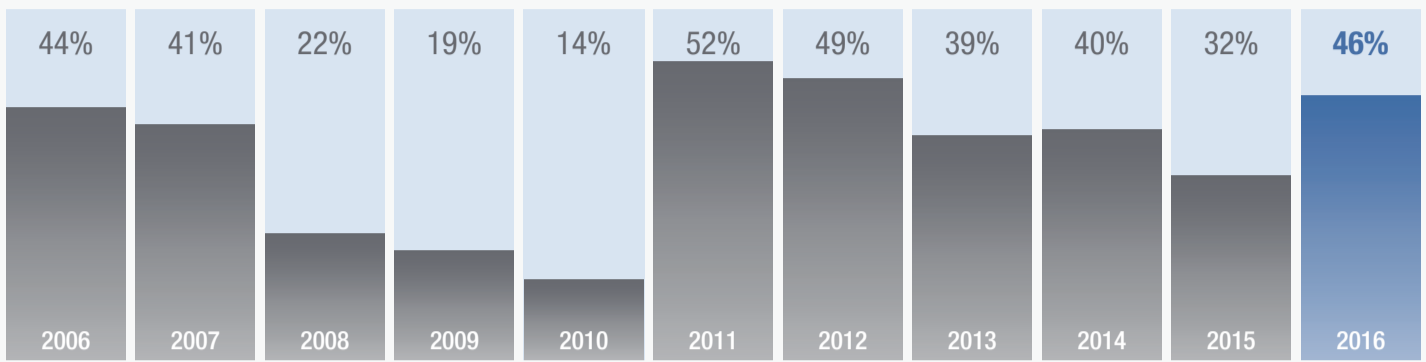


# 2016/2017 TALENT SHORTAGE SURVEY

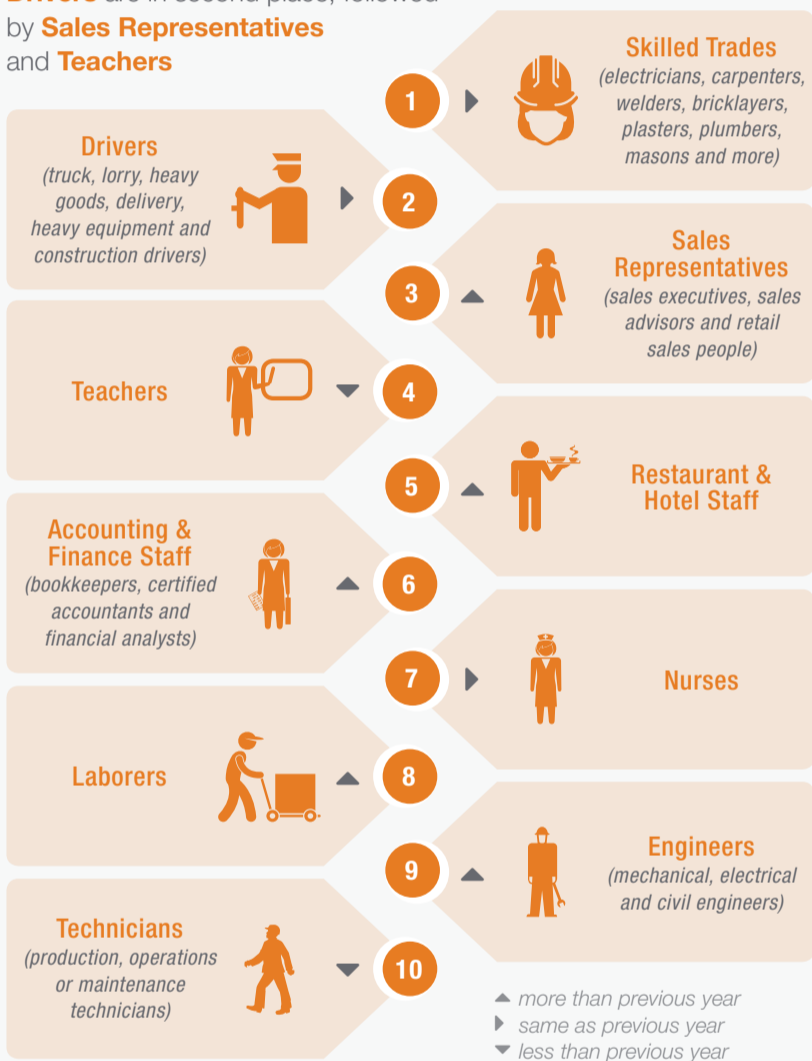
## THE UNITED STATES RESULTS

### 46% OF EMPLOYERS are having DIFFICULTY FILLING JOBS



### The HARDEST SKILLS to find

For the seventh consecutive year, **Skilled Trades** are the hardest jobs to fill in the United States; **Drivers** are in second place, followed by **Sales Representatives** and **Teachers**



### WHY employers say it's HARD TO FILL positions

**Lack of available applicants** and **lack of experience** are the top reasons employers can't fill positions



### 48% OF EMPLOYERS are TRAINING AND DEVELOPING EXISTING EMPLOYEES to fill open positions



“Employability depends less on what you already know and more on how well you can learn, apply and adapt”

**Mara Swan**  
EVP Global Strategy and Talent at ManpowerGroup